



6 Month Innovation Incubator Internship (“innoVentures”)

CAS11o8o2

ESPA or European Student Placement Agency is a recruitment agency whose goal is to find high quality internships for European students and recent graduates in the UK. We work closely with our host companies to ensure the positions provide the candidates with a great experience, both professional and personal.

BENEFITS: All ESPA's services are **free** for students and alumni. The benefits are:

- 1) Paid Accommodation
- 2) Paid Utility Bills (electricity, gas, water and council tax) + Internet Access
- 3) Commuter travel to work (accommodation will be found within an acceptable commuting distance from the workplace, if that requires more than a sensible walk then a bus/train ticket will be provided).

This will be sourced and managed on your behalf by ESPA. **These benefits have an approximate value of 1200€ per month.**

There is no salary over and above the benefits offered, unless specifically stated.

To know more, please visit: www.espauk.com

The Host Company

Our client is a **world leader** in the field of **automotive and industrial lubricants**. The company works closely with leading industry OEMs (Original Equipment Manufacturers). There is a significant opportunity to join a step out **innovation and venture team** within this major corporation.

The “innoVentures” team are looking for 16 interns to form an open innovation incubator (Third I team) targeted at specific market ‘territories’ as a potential source of new business opportunities. **The aim of the 3rd I team is to choose an area of focus from a broad scope, build insight and develop proposals for potential businesses delivering revenue over the medium to long term.**

The Project

This opportunity will be attractive to **students and recent graduates (especially Engineers and Digital Experts)** who wish to apply their specific skills and expertise in a progressive and challenging environment and with the ability to think broadly and deeply about the world; specifically the rapidly emerging technologies and the social and environmental changes that underpin many of the wider global market disruptions in evidence today.

Focus areas:

- 1) **SMART Mobility:** taking our client in a different direction from their core products, SMART Mobility focuses on offering convenience and time-saving around mobility needs – providing a better Mobility Experience in the vehicle, around the vehicle and independent of the vehicle through innovative digital solutions. **Our three key areas of focus for the territory are: providing ‘worry-free’ solution around car ownership; urban mobility; and infotainment.** At its core we are connecting people and services, optimizing journeys (as opposed to destinations) and facilitating the whole mobility value chain.

By helping people to make the best transport choices, SMART Mobility is building a new business model, playing an aggregation role to bring together different services and benefit travellers, dealerships, suppliers, OEMs of different kinds.

- 2) **Next Generation Engineering:** in this territory we are exploring technologies which can disrupt the design and operation of vehicles from the drivetrain perspective. Any redesign of parts, the use of radically new materials to improve performance or development of fundamentally different drivetrains from internal combustion engines are of particular interest to us. **Areas where to explore the development of business opportunities in this field include: Co-engineering of parts and systems, the role of our company in xEV's, the application of novel materials in the moderation of friction and wear (e.g. graphene), the development of 3D printed parts at production scale.** Many areas we aspire to engage in are adjacent to our core business though connected through the lubricants we produce and market.
- 3) **Intelligent Operations:** in this territory we are looking for ideas that will transform the production and logistics process for our business customers. This is an area that's wide open for innovation with a global audience across many sectors and industries. **We see the following technologies and capabilities as being included in the scope of this area: 3D Printing & additive Layer Manufacturing Technology, Remote machine monitoring, Predictive Analytics, Optimisation, Used oil analysis, Machine efficiency technologies, and Industrial value added services.**
- 4) **Responsible Company:** as society becomes increasingly aware of the impact on the environment the corporate approach to it has become part of its license to operate. In "innoVentures" we take the view that there are many areas which provide a great business opportunity while reducing the environmental footprint. **Areas to develop business opportunities include bio-materials, electrified transport and waste management.** In order for us to develop tangible value in these areas we believe we need to find specific areas where a technology push can improve on the current performance while creating a viable business independent of any subsidies.

Duration

6 months, starting in **March 2016**.

Location

London. The team will be located in the world's largest collaborative working space - the WeWork at Moorgate.

Languages

Fluent in written and spoken **English (C1/ C2)**.

Tasks

A. Generate new business ideas to help the company:

- 1) **SMART Mobility:** creating a better mobility experience in the vehicle, around the vehicle and independent of the vehicle.
- 2) **Next Generation Engineering:** driving technology leadership in liquids and materials, with the main aim of transforming the capabilities of engines and machines.
- 3) **Intelligent Operations:** transforming the production and logistics process for their business customers.
- 4) **Responsible Company:** finding sustainable energy solutions in their core areas of energy and lubricants.

B. Analyse the business and market opportunities both globally and by market

C. Set up and run test trials. Along with other team members, the intern would be expected to find out: What do users value and engage with or not? How do they react to various service related offers?

Personal Skills

We are looking for students who have qualifications and experience in one of the following areas:

- **Engineering background** – Understanding of engineering materials – Design in the consumer, vehicle, or industrial area
- **Digital expertise** – which may include web design, software development, Internet of Things, CAD/CAM in engineering space
- Technical education with demonstrated ability to translate the deep technical expertise into applied problem solving
- Environmental sciences – biotechnology / renewables, urban infrastructure development
- Consumer offers, digital marketing, digital offers, city transportation, mobility studies

Moreover, the right candidates should:

- Wish to be part of a progressive group of like-minded individuals searching for new ideas and developing new business models
- Have a track record of successful team work with ability to work cross functionally
- Like to work in a more entrepreneurial environment where there is space for new ideas, wider thinking and ways of working and where supervision is more 'light touch' guidance rather than day-to-day management
- Act as self-starters, adaptive to change and can respond quickly and positively to revised scope and direction of activities
- Be able to demonstrate high level of capability, desire and intellect to become a member of this elite opportunity

How to apply

Please send your CV to monica.monzani@espauk.com with the reference code **CASIIo8o2** attaching your CV as a PDF file.